

Workshop on Aggregate EU

Demand aggregation and joint purchasing mechanism
under the EU Energy Platform

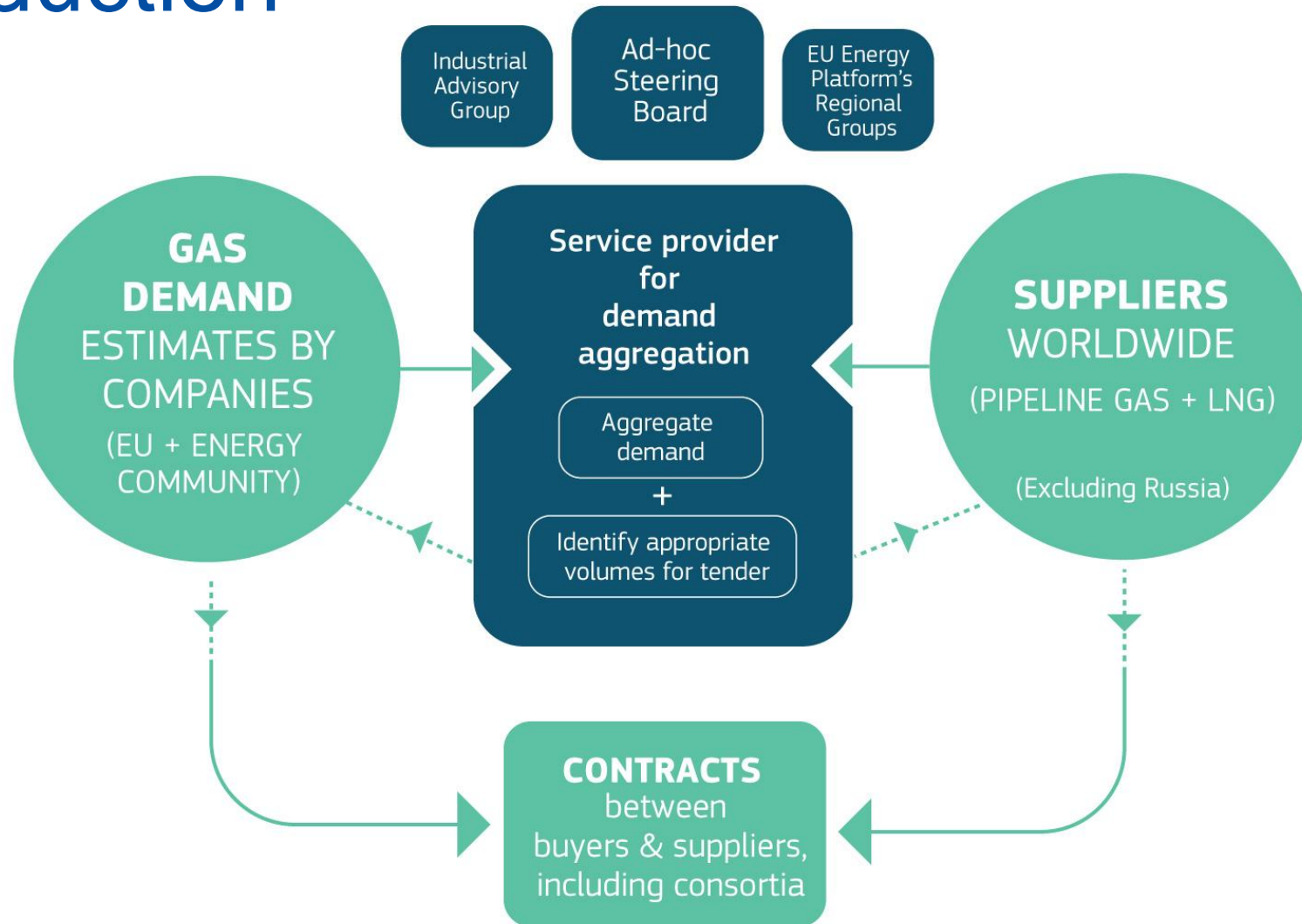
7 March 2023, WebEx videoconference

DG ENER Task Force 1

Agenda

10:00-10:15	<i>Logistics: Registration of participants</i>	
10:15-10:25	Opening and introduction	European Commission (EC)
10:25-10:35	Presentation of companies cooperation frameworks	EC
10:35-11:00	Presentation - operationalisation of AggregateEU	Service Provider PRISMA
11:00-11:10	<i>Coffee break</i>	
11:10-12:15	Replies to questions received ahead of the workshop	Service Provider PRISMA & EC
12:15-13:00	Spontaneous Q&A and AOB	Participants

Introduction



Cooperation of companies

Principles for efficient and fair cooperation of companies

Company cooperation for joint purchasing

Why?

to help facilitate access to the AggregateEU
for companies without sufficient demand,
expertise or credit worthiness etc.

How?

voluntary and temporary nature
respecting competition rules in the context of
joint purchasing
non-exclusive

When relevant?

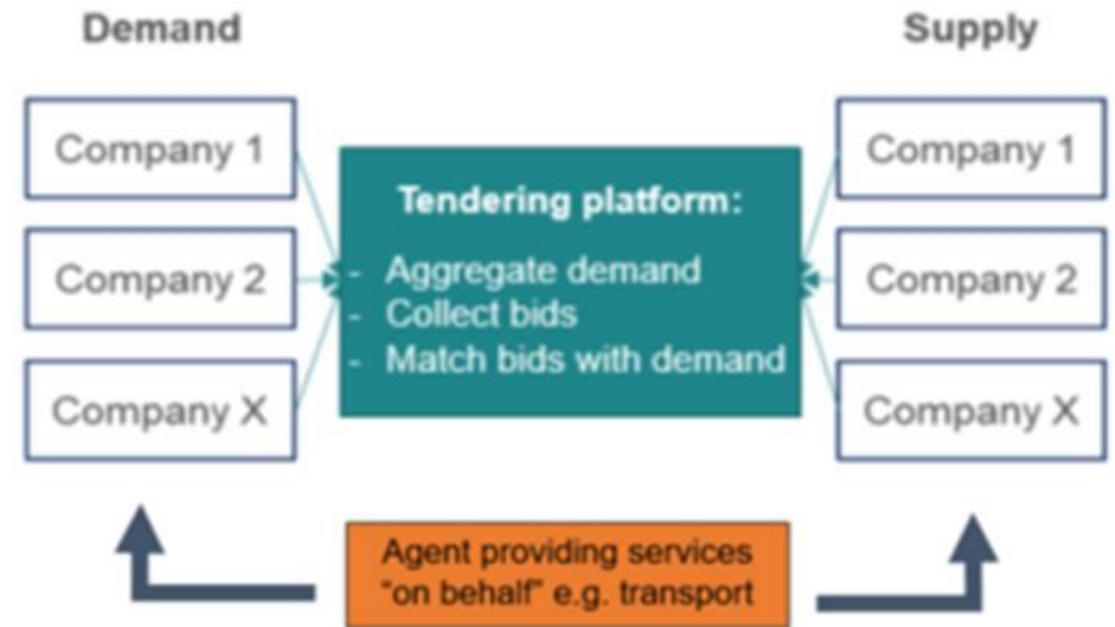
At the time of finalising the contracts with
suppliers responding to tenders on
AggregateEu

Discarded:

Full consortium through establishment
of a legal entity e.g. JV

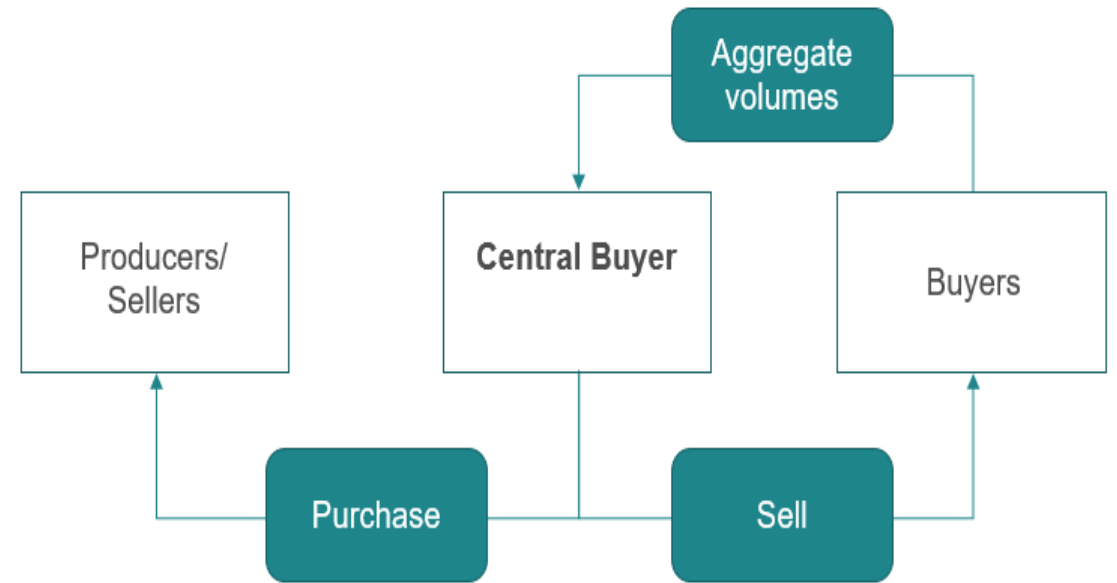
Agent on-behalf model

- Buyers register at AggregateEU and aggregate demand at the platform
- Buyers **may buy services** on-behalf from Agents
- **Buyers sign contracts** with suppliers and Agents on-behalf perform the services they were paid for



Central Buyer model

- One gas company signs individual contracts with buyers
- CB negotiates and signs **one contract** with supplier(s) to satisfy demand of the buyers
- There might be **many CBs** not one
- CB operates **either as a seller or as a buyer** in the same tender



Some conditions

- Company can participate **either as a seller or as a buyer** in any single tender, but not both.
- The gas demand **should be submitted to the AggregateEU platform**
- Commercially sensitive information should only be exchanged bilaterally and this **bilateral exchange should be limited to what is necessary**
- The CB should **not derive rents on the commodity of gas**, but could earn rents for ancillary services (transport, balancing, negotiating etc.)

What next?

- PRISMA will publish a **call for expression of interest seeking companies interested to offer** to companies registered at the AggregateEU:
 - **services on-behalf** (transportation, balancing, negotiations etc.)
 - **services** as Central Buyer
- When? **End of March**